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Why America Needs a National Network for Manufacturing Innovation

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- The Information Technology and Innovation Foundation (ITIF) is a Washington, D.C.-based think tank at the cutting edge of designing innovation policies and exploring how innovation will create new opportunities to boost economic growth and improve quality of life. ITIF focuses on:
- Innovation "verticals": energy, life sciences, telecom, manufacturing, and Internet and IT transformation
- Innovation "horizontals": trade, tax, talent, and tech policy
- "Innovation economics" as an alternative to mainstream economics

The Prevailing View of U.S. Manufacturing



Image courtesy of http://www.soundtrack.net

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The Right View of U.S. Manufacturing













But Manufacturing Jobs Have Declined Dramatically



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All States But One had Manufacturing Losses, 2000-2010

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- Why America Needs a National Manufacturing Policy
 - We have a structural manufacturing problem
 - Market forces alone won't drive enough innovation to solve our problem
 - Key competitors are already taking action

- Why America Needs an NNMI
 - Innovation is a key part of the solution and offers extraordinary opportunities today
 - Multi-stakeholder collaboration via NNMI can expand the scale and speed the impact of innovation

National Network of Manufacturing Innovation

- Focus on a significant, industry-defined innovation challenge
- Full-service innovation hubs that support user facilities, conduct technology road-mapping, provide education and training, engage with small & medium manufacturers, and carry out applied research with an emphasis on manufacturing processes
- Bridge the gap between industry and academia





Source: Capturing a Domestic Competitive Advantage in Advanced Manufacturing, Advanced Manufacturing Partnership Steering Committee, 2012

A National Network



NNMI: Five Design Principles

- 1. Focus on significant, industry-defined innovation challenges
- 2. Support the full innovation process
- 3. Made up of independent institutes led by manufacturers
- 4. Select institutes through a bottom-up competitive process
- 5. Fund via co-investment by industry, federal government, and states

Principle #1: Focus on Significant, IndustryDefined Innovation Challenges

- "Industry-defined": users know best
- "Focus": build interconnected web of
 innovation capabilities relevant to a specific
 manufacturing process or other enabling
 technology
 - "Significant": big enough to make a difference to an industry or group of industries (\$30-50 million per year per Institute)

Principle #2: Support the Full InnovationProcess

- Innovation and technology hubs, not basic research facilities with tech transfer arms!
- Possible activities:
 - Technology road-mapping
 - Generic applied research
 - Contract research
 - User facilities and testbeds
 - Skills standards
 - Education and training
 - Technical standards
- Initial deployment to domestic facilities

Principle #3: Made up of IndependentInstitutes Led by Manufacturers

- Diverse membership:
 - Large, medium, and small manufacturers
 - Research and training institutions
 - Federal and state/regional/local governments
 - Others, such as unions and industry associations
- Governed by board of directors drawn from membership that determines activities
- May be hosted by research institution for administrative purposes

Principle #4: Select Institutes Through a Bottom-up Competitive Process

- Collaborative industry-led teams propose innovation focus areas
- New federal NNMI program led by NIST runs competition, with participation from federal mission agencies
 - NNMI program evaluates, shares best practices, etc.

Principle #5: Fund Via Co-investment by Industry, Federal Government, and States

- Industry "skin in the game" (~50% per IMI) is essential to maintain focus and draw talent
- Institutional support, project support, detailees
- Federal funding (~35%) declining over time
- States (~15%) may support SME membership
- Contract research, IP licenses may supplement
- 25 IMIs x \$40 million/year = \$1 billion/year
 from all sources

Conclusion: Why America Needs NNMI

- We have a structural manufacturing problem
- Innovation is a key part of the solution and offers extraordinary opportunities today
- Key competitors are already taking action
- Market forces alone won't drive enough innovation to solve our problem
- Multi-stakeholder collaboration via NNMI can expand the scale and speed the impact of innovation

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