



Dr. Stephen J. Susalka, CEO, AUTM

AUTM's Mission

To support and
advance
technology
transfer globally



Allegra (Georgetown University)



FluMist (St. Louis SOM & U. of Michigan)



Nicotine Patch (UCLA)



Research

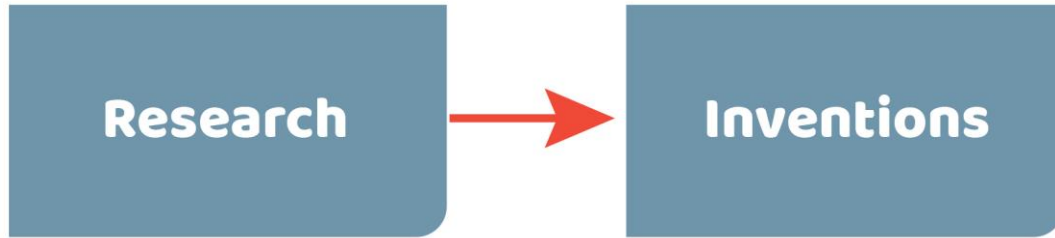
Research

**\$68.2 Billion in Total Research
Expenditures**

Source: 2017 AUTM Annual Licensing Activity Survey



Leads to Inventions



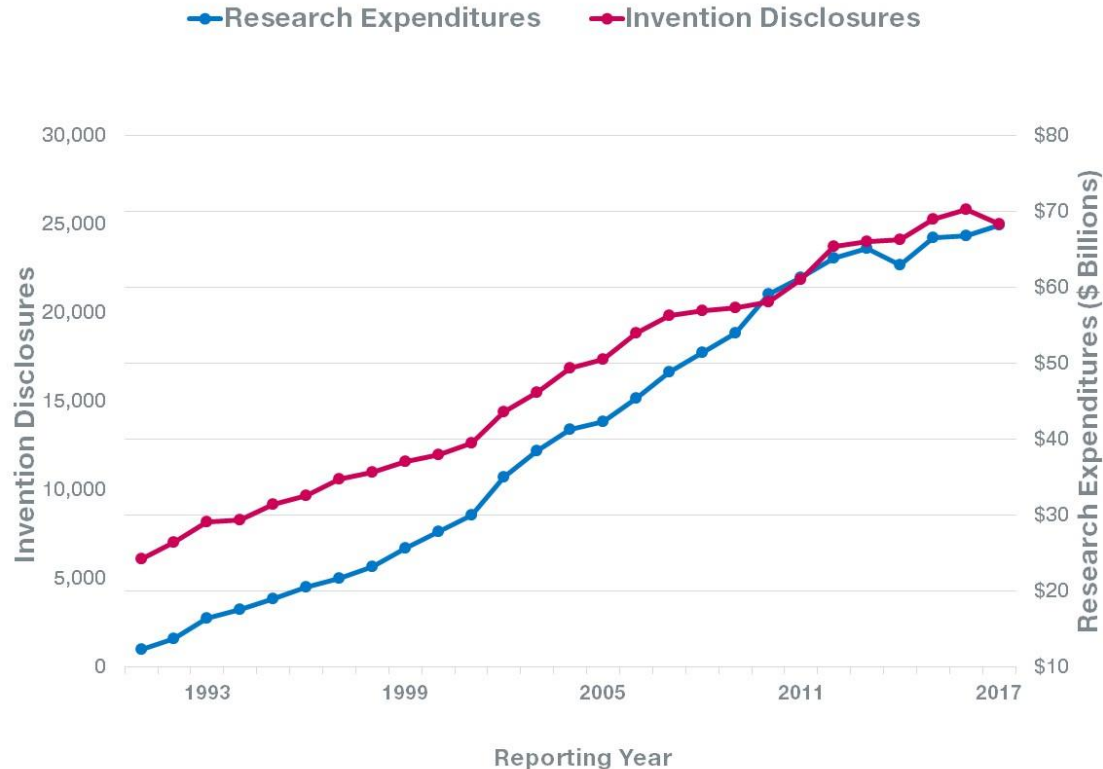
\$68.2 Billion in Total
Research Expenditures

24,998 Inventions

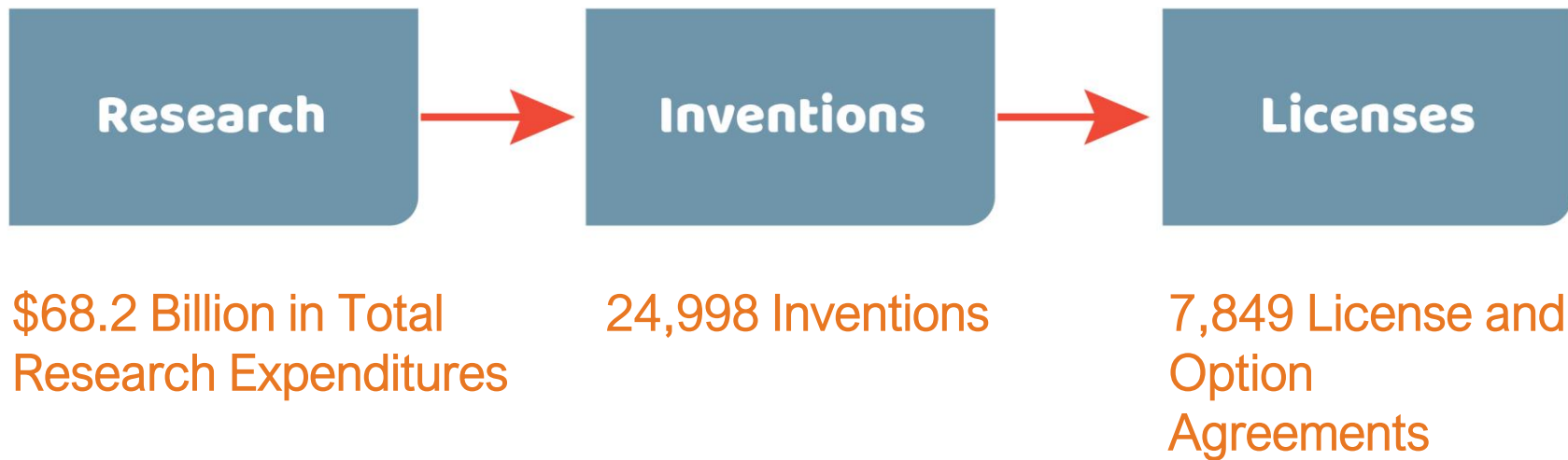
Source: 2017 AUTM Annual Licensing Activity Survey



Research Funding Linked to Inventions



Which Lead to Licenses



Source: 2017 AUTM Annual Licensing Activity Survey



Take Home Messages

Technology Transfer Is:

- Inextricably linked to federal research support
- Reliant on strong and predictable patent protection to commercialize these discoveries
- Responsible for thousands of products and startup companies
- An economic driver of GDP and jobs

Technology Transfer is Responsible for the Innovative Products of Tomorrow



Thank You

Stephen J. Susalka, Ph.D.

Chief Executive Officer, AUTM

ssusalka@autm.net

www.autm.net

